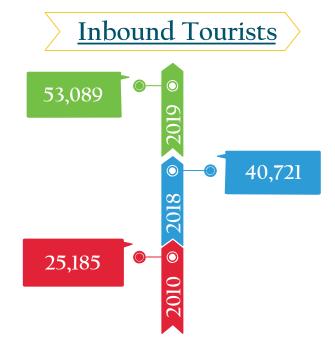
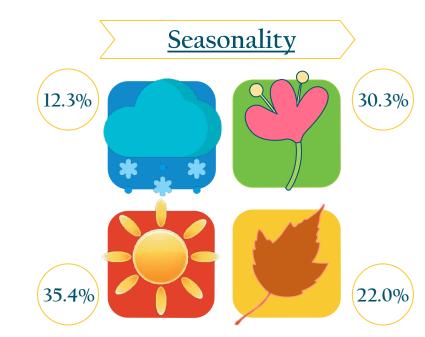
*

Ireland

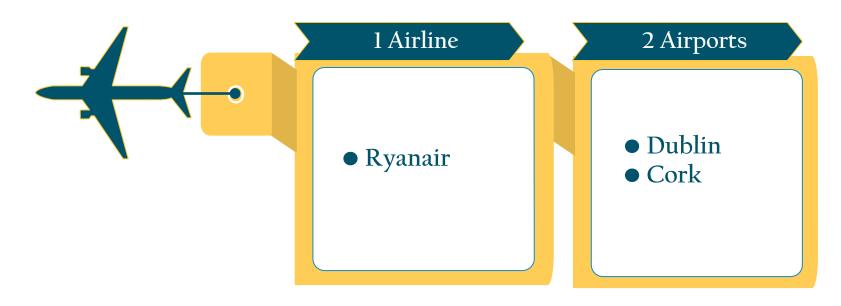
Market Profile 2019

1.9% Market Share





Air Connectivity



Bed Nights

Total Nights



Expenditure

Total Expenditure



Average Length of Stay

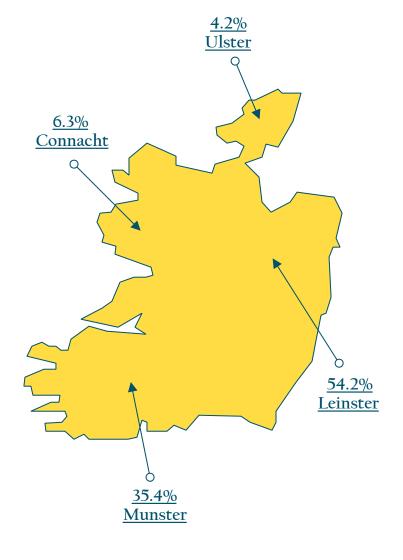


Expenditure per Capita

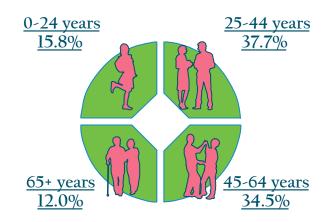


Socio-Demographic Profile

Region of Residence



Age Groups



Average age: 52 years

Occupation



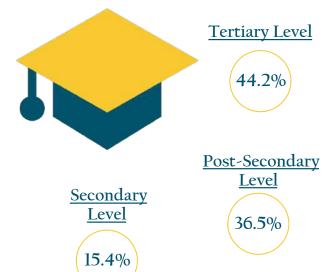
Retired

20.8%

Self-Employed

15.1%

Level of Education



Living Arrangements

with Spouse/Partner 48.1%



with Children 1.9% with Spouse/ Partner/Children 30.8%

On their Own 11.5%

with Parents 3.8%

with Relatives/ Friends/Room mates 3.8%

Digital Media Usage







Travel Motivations

Sun & Culture



Sun



Special Occasion



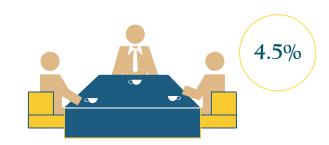
Visiting Friends & Relatives



Culture



Business



Wellness



Destination Choice Influencers

Communication Channels



<u>60.4%</u> <u>Digital Media</u>



Recommendation by Friends or Relatives



17.0% Newspaper/Magazine Advert/Article



15.1% Tour Operator Brochure/Web



13.2% Travel Guide Book



3.8% Recommendation by Travel Agent



3.8% TV

Other Factors



79.2% New Destination



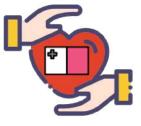
39.6% Good Flight Connections



37.7% English Spoken Widely



35.8% Cost/Value for Money



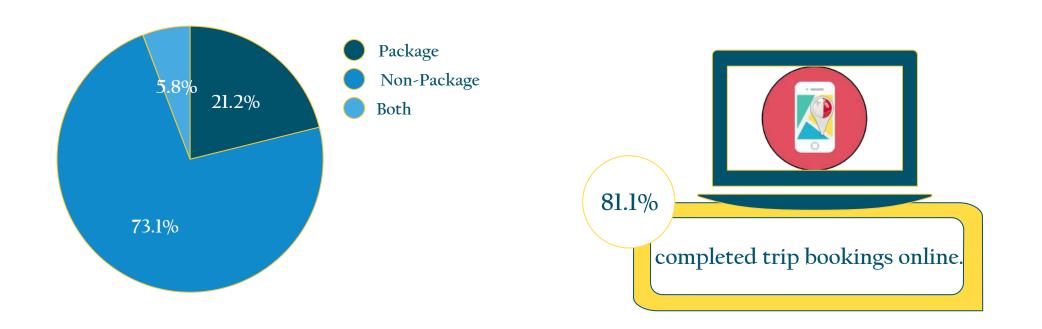
17.0% Maltese Hospitality



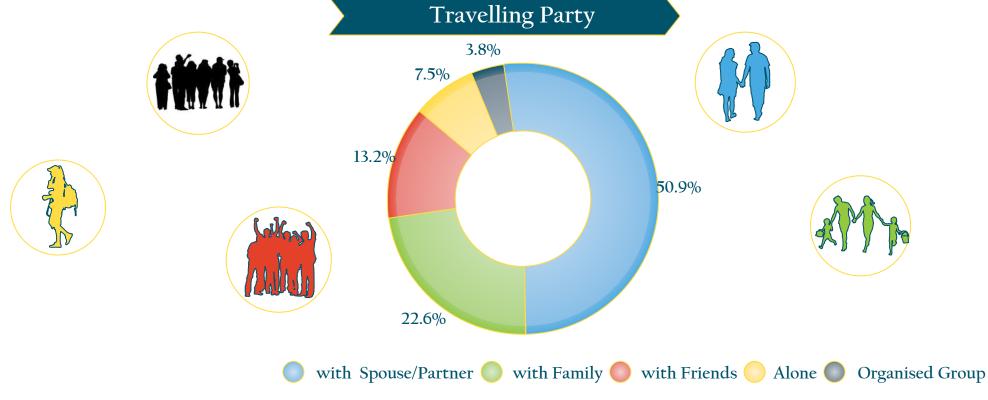
9.4% Previous Visit

Type of Booking









Type of Accommodation Used

Maltese Islands



of Irish tourists spending nights in the Maltese Islands stayed in 4* hotels.

17.0% stayed in 5* hotels.

17.0% stayed in 3* hotels.



of Irish tourists spending nights in the Maltese Islands opted for self-catering apartment/ farmhouse/ villa.

1.9% stayed in Guesthouse/ hostel.

20.8%

Activities Engaged In

Cultural



79.2% <u>Visit</u> <u>Historical Buildings</u>



73.6% Visit Churches



41.5% Visit Museums



37.7% <u>Visit</u> <u>Archeological Sites</u>



20.8% Visit Arts/ Craft sites



9.4%
<u>Attend Theatre/</u>
<u>Musical/ Opera/Dance</u>



7.5%
<u>Visit Local Produce</u>
Sites/ Agro-experiences

Outdoor



69.8% Swimming/ Sunbathing



 $\frac{47.2\%}{Leisure\ Boat}$ $\frac{Trip}{}$



6.3% Hiking

Recreational



81.1% Dine at Restaurants



<u>67.9%</u> Shopping



18.9% Spa/ Wellness



13.2% Nightlife/ Clubbing

Tourists' Expectations of Malta

