# TOURISM IN MALTA

Facts & Figures 2019





#### INTRODUCTION

This publication summarises the key tourism figures for Malta and gives an overview of Malta's tourism performance in 2019. The report is based on official tourism figures published by UNWTO, Eurostat and NSO, and research findings emerging from surveys carried out by Malta Tourism Authority's Research Unit.

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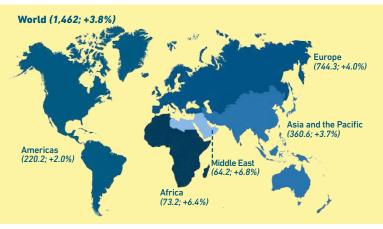
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# INTERNATIONAL TOURIST ARRIVALS

#### Market Share of International Tourist Arrivals, 2019

(Mn; Change 2019/18)



Source: UNWTO Barometer, May 2020

# MAITA

# Facts & Figures

Area 316 km<sup>2</sup> 493,559 Population (2018) Population density per km<sup>2</sup> (2018) 1.566 Valletta Capital City Official languages Maltese, English Government Republic of Malta Roman Catholic (98%) Religion

Freedom Day, 31 Mar; Sette Giugno, 7 Jun; National holidays Our Lady of Victories, 8 Sept; Independence Day,

Euro

GMT + 1 hour

EUR 13,208.5 million

21 Sept; Republic Day, 13 Dec

Currency unit (from 2008) Time zone GDP (2019)

GDP per capita (2019) EUR 26.352 4 4% GDP real growth rate (2019) 258,064 Employed population (Q4 2019) Unemployment rate (Q4 2019) 3.3% Regular internet users

85.8% (% population, 2019)

Seaports Marsaxlokk (Malta Freeport), Valletta

Membership in International Tourism World Tourism Organisation (UNWTO), European Organisations Travel Commission (ETC)

#### **Economic Importance of Tourism**

Total tourist expenditure (2019) Tourist expenditure per capita (2019)

International airport

Employment in accommodation (2018 yearly

Employment in food and beverage service

activities (2018 yearly average)

EUR 2.2 billion

**EUR 807** 

6,012 full time; 2,851 part time

7.532 full time: 6.651 part time

# SUMMARY OF MAIN INBOUND TOURISM INDICATORS

## Main Indicators of Inbound Tourism to Malta

	2017	2018	2019	Change 2019/2018
Total inbound visitors <sup>1</sup>	2,314,596	2,633,919	2,771,888	5.2%
Inbound tourists	2,273,837	2,598,690	2,753,239	5.9%
Tourist guest nights	16,509,141	18,569,716	19,338,860	4.1%
Average length of stay	7.3	7.1	7.0	-0.1 of a night
Tourist expenditure (€'000s)	1,946,894	2,101,765	2,220,672	5.7%

Source: NSO (Inbound Tourism)

<sup>1</sup>incl. overnight cruise passengers

## **Inbound Tourists by Quarter**

	2017	2018	2019	Change 2019/2018
January to March	348,890	414,400	425,892	2.8%
April to June	641,292	747,944	782,176	4.6%
July to September	771,791	874,497	927,358	6.0%
October to December	511,865	561,849	617,814	10.0%
Total inbound tourists	2,273,837	2,598,690	2,753,239	5.9%

Source: NSO (Inbound Tourism)

# **Seasonality of Guest Nights**



Source: NSO (Inbound Tourism)

# MAIN INBOUND SOURCE MARKETS

	2017	2018	2019	Change 19/18
INBOUND TOURISTS				
Australia	35,875	45,859	49,807	8.6%
Austria	29,624	39,029	33,251	-14.8%
Belgium	73,429	70,191	70,886	1.0%
France	176,371	213, 299	239,140	12.1%
Germany	193,033	226,962	211,546	-6.8%
Hungary	26,875	28,294	37,976	34.2%
Ireland	36,177	40,721	53,089	30.4%
Italy	363,668	390,607	392,955	0.6%
Netherlands	64,000	57,355	59,528	3.8%
Poland	89,335	96,362	104,228	8.2%
Scandinavia	135,273	128,320	124,411	-3.0%
Spain	75,511	99,046	116,295	17.4%
Switzerland	44,065	45,572	48,954	7.4%
United Kingdom	560,893	640,570	649,624	1.4%
USA	35,758	47,170	50,525	7.1%
Other	333,951	429,334	511,025	19.0%
Total tourists	2,273,837	2,598,690	2,753,239	5.9%
GUEST NIGHTS				
Australia	413,400	472,067	477,105	1.1%
Austria	196,651	258,587	199,710	-22.8%
Belgium	436,701	431,321	458,266	6.2%
France	1,400,526	1,665,788	1,768,292	6.2%
Germany	1,434,054	1,672,231	1,519,440	-9.1% 23.7%
Hungary Ireland	177,276 255,471	183,285 307,559	226,736 347,940	
Italy	2,167,079	2,411,465	2.524.847	13.1%
Netherlands	471,066	425,436	433,665	1.9%
Poland	601.461	630,548	687,924	9.1%
Scandinavia	961,618	941,335	881,690	-6.3%
Spain	497,551	638,030	726,039	13.8%
Switzerland	324,179	324,967	352,216	8.4%
United Kingdom	4,262,303	4,611,841	4,439,274	-3.7%
USA	234,773	286,258	313,337	9.5%
Other	2,675,033	3,308,998	3,982,379	20.3%
Total guest nights	16,509,141	18,569,716	19,338,860	4.1%
EXPENDITURE (€'000S	5)			
Australia	51,992	71,262	74,823	5.0%
Austria	28,517	31,278	27,622	-11.7%
Belgium	56,616	52,044	51,517	-1.0%
France	154,444	172,237	192,285	11.6%
Germany	168,739	191,776	175,592	-8.4%
Hungary	19,923	16,581	21,639	30.5%
Ireland	32,252	35,476	46,144	30.1%
Italy	225,722	233,112	236,400	1.4%
Netherlands	54,524	47,455	46,880	-1.2%
Poland Scandinavia	63,513	59,504	69,433	16.7%
	133,725	118,185	112,252 76,015	-5.0%
Spain Switzerland	59,054 50,111	65,048 47,865	50,585	16.9% 5.7%
United Kingdom	50,111 473,068	517,306	514,388	-0.6%
USA	39,866	56,351	58,579	4.0%
Other	334,830	386,285	466,473	20.8%
Total expenditure	1,946,894	2,101,765	2,220,627	5.7%
Source: NSO (Inhound Tour		_,,	_,,,	

Source: NSO (Inbound Tourism)

Note: Inbound figures do not include overnight cruise passengers

# **CRUISE TRAFFIC**

# **Cruise Passengers**

	2017	2018	2019	Change 2019/2018
Transit	566,475	554,201	629,276	13.5%
Landed	103,660	78,538	136,420	73.7%
Total number of passengers	670,135	632,739	765,696	21.0%
of which:				
EU nationals	473,887	423,134	491,599	16.2%
Non-EU nationals	196,248	209,605	274,097	30.8%
Passengers visiting Gozo	14,503	12,950	8,160	-37.0%
Passengers staying overnight	40,759	35,229	18,649	-47.1%
Cruise liner calls	342	310	359	15.8%

Source: NSO (Cruise Passengers)

# **OUTBOUND TOURISM**

## Main Indicators of Outbound Tourism from Malta

	2017	2018	2019	Change 2019/2018
Outbound tourist trips	572,500	667,048	706,797	6.0%
Nights spent	3,921,643	4,477,547	4,608,643	2.9%
Average length of stay	6.9	6.7	6.5	-0.2 of a night
Expenditure (€ '000s)  Source: NSO (Outbound Tourism)	516,491	563,200	606,220	7.6%

## **Outbound Tourists**

	2017	2018	2019	Change 2019/2018
OUTBOUND TOURISTS				
Austria	10,928	12,567	14,903	18.6%
Belgium	19,150	18,525	16,572	-10.5%
Bulgaria	8,273	8,514	9,521	11.8%
France	21,510	28,455	28,061	-1.4%
Germany	38,432	42,121	37,721	-10.4%
Greece	10,750	8,214	11,159	35.9%
Hungary	9,297	9,930	11,247	13.3%
Ireland	6,743	5,908	6,483	9.7%
Italy	181,053	212,219	214,152	0.9%
Netherlands	15,591	16,190	16,830	4.0%
Poland	16,092	16,237	16,031	-1.3%
Scandinavia	11,993	13,950	14,275	2.3%
Romania	5,876	5,343	6,254	17.1%
Spain	27,906	37,560	44,916	19.6%
Switzerland	7,302	8,812	7,559	-14.2%
Turkey	6,458	8,600	9,061	5.4%
United Kingdom	105,812	118,712	126,376	6.5%
USA	5,897	5,726	5,960	4.1%
Other	63,437	89,466	109,715	22.6%
Total outbound tourists	572,500	667,048	706,797	6.0%

Source: NSO (Outbound Tourism)

# TOURIST ACCOMMODATION

## **Tourist Accommodation Capacity, 2019**

	MALT	A & GOZO	MALTA			GOZO	
	Units	Beds	Units	Beds	Units	Beds	
Hotels	137	34,465	121	32,747	16	1,718	
5 Star	15	7,128	13	6,686	2	442	
4 Star	43	15,858	39	15,220	4	638	
3 Star	54	9,833	47	9,251	7	582	
2 Star	25	1,646	22	1,590	3	56	
Tourist village	1	632	1	632	0	0	
Guest houses/hostels	122	4,360	110	4,031	12	329	
Total Serviced Accommodation	260	39,457	232	37,410	28	2,047	
Self-Catering Accommodation	3,868	16,140	2,691	9,984	1,177	6,156	
Total Tourist Accommodation	4,128	55,597	2,923	47,394	1,205	8,203	

Source: MTA Licensing Administration Office (as at January 2020)

# **Share of Guest Nights by Type of Accommodation**



Source: NSO (Inbound Tourism)

# Guests and Nights (by Residents & Non-Residents) in Collective Accommodation 2019

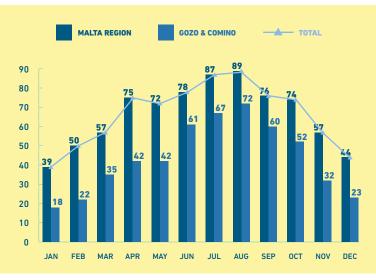
In Collective Accommodation 2019							
	Guests	Nights	ALS <sup>2</sup>				
MALTA AND GOZO							
Hotel	1,874,736	9,189,667	4.9				
5 star	399,094	1,567,644	3.9				
4 star	919,220	4,841,789	5.3				
3 star	497,553	2,476,372	5.0				
2 star	58,869	303,862	5.2				
Other collective accommodation <sup>3</sup>	147,781	718,791	4.9				
Total collective accommodation	2,022,517	9,908,458	4.9				
MALTA							
Hotel	1,786,095	8,898,670	5.0				
5 star	374,119	1,493,173	4.0				
4 star	888,835	4,721,566	5.3				
3 star	469,393	2,391,263	5.1				
Other collective accommodation <sup>3</sup>	137,348	689,164	5.0				
Total collective accommodation	1,923,443	9,587,834	5.0				
GOZO							
Hotel	88,641	290,997	3.3				
5 star	24,975	74,471	3.0				
4 star	30,385	120,223	4.0				
3 star	28,160	85,109	3.0				
Other collective accommodation <sup>3</sup>	10,433	29,627	2.8				
Total collective accommodation	99,074	320,624	3.2				

# OCCUPANCY RATES IN MALTA

# Occupancy Rates in Malta & Gozo, 2019 (%)

	Q1	<b>Q2</b>	Q3	Q4	Year 2019
MALTA AND GOZO					
Hotel	48.6	75.5	85.2	58.8	67.3
5 star	44.0	73.2	89.2	61.1	67.6
4 star	53.4	77.2	87.8	62.8	70.4
3 star	42.4	75.6	80.4	51.6	63.0
2 star	47.9	61.2	70.3	53.3	58.5
Other collective accommodation <sup>4</sup>	38.6	55.3	62.8	42.7	50.2
Total collective accommodation	47.7	73.6	83.0	57.2	65.7
MALTA					
Hotel	49.4	76.6	85.9	59.6	68.2
5 star	44.5	75.0	90.7	63.0	68.9
4 star	54.5	78.2	88.3	63.8	71.3
3 star	42.8	76.4	80.9	51.6	63.2
Other collective accommodation <sup>4</sup>	40.0	57.6	64.7	44.3	51.8
Total collective accommodation	48.6	74.9	83.9	58.1	66.7
GOZO					
Hotel	27.7	51.9	70.9	39.7	49.4
5 star	35.7	50.0	69.1	36.4	49.0
4 star	25.1	50.9	73.4	36.7	46.7
3 star	26.6	58.4	71.5	53.5	57.0
Other collective accommodation <sup>4</sup>	13.3	30.4	41.6	21.8	28.6
Total collective accommodation	25.9	48.5	66.4	37.0	46.3

# Occupancy Rates in Malta & Gozo, 2019 (%)



Source: NSO (Collective Accommodation Establishments)

<sup>&</sup>lt;sup>4</sup>Comprises guest houses, hostels and tourist villages Source: NSO (Collective Accommodation Establishments)

# **TOURIST EXPENDITURE**

## Total Tourist Expenditure (€'000s)

			2017	2018	2019	Change 2019/2018
Package expenditure		521,870	608,671	558,740	-8.2%	
Non-package expenditure	package	Air/sea fares	293,356	341,715	396,951	16.2%
	nditure	Accommodation	347,820	384,690	453,347	17.8%
Other	expenditure		783,848	766,688	811,589	5.9%
Total			1,946,894	2,101,765	2,220,627	5.7%

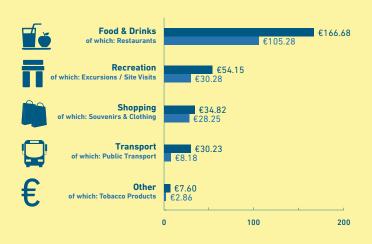
Source: NSO (Inbound Tourism)

## Tourist Expenditure Per Capita (€)

		2017	2018	2019	Change 2019/2018
Package expenditure		650	687	683	-0.5%
Non-package expenditure	Air/sea fares	199	199	204	2.9%
	Accommodation	297	276	279	1.1%
Other expenditur	e e	345	295	295	-0.1%
Total		856	809	807	-0.3%

Source: NSO (Inbound Tourism)

# Per Capita Expenditure During Stay (Excluding Accommodation), 2019



Source: MTA Expenditure Survey, 2019

# **INCOMING TOURISTS**

# **Demographic Profile**

	2017	2018	2019	Change 2019/2018
GENDER				
Males	1,168,929	1,300,684	1,368,550	5.2%
Females	1,104,908	1,298,006	1,384,689	6.7%
AGE GROUP				
0-24	430,150	475,417	544,597	14.6%
25-44	860,200	1,005,901	1,101,842	9.5%
45-64	728,071	826,732	826,816	0.0%
65+	255,417	290,639	279,984	-3.7%
ORGANISATION OF STAY				
Package	802,386	886,606	818,014	-7.7%
Non-package	1,471,452	1,712,084	1,935,226	13.0%
FREQUENCY				
First time tourists	1,660,017	1,912,486	2,056,139	7.5%
Repeat tourists	613,820	686,203	697,100	1.6%
DURATION OF VISIT				
1-3 nights	449,757	537,404	600,879	11.8%
4-6 nights	619,634	746,006	821,265	10.1%
7 nights or more	1,204,447	1,315,280	1,331,096	1.2%
Total inbound tourists	2,273,837	2,598,690	2,753,239	5.9%

Source: NSO (Inbound Tourism)

# Mode of Travel of Incoming Tourists, 2019

# Mode of Travel in 2019





Travel by Air 98.1%

Travel by Sea 1.9%

Source: NSO (Inbound Tourism)

# CRITERIA INFLUENCING CHOICE OF DESTINATION

#### **Communication Channels**



Digital media 47.3%



Recommendation by friends/relatives 37.4%



Tour operator brochure/website 21.3%



Travel guide book 12.4%



Recommendation by travel agent 8.1%



TV 4.5%



Newspaper/magazine article 4.2%



Books



Newspaper/magazine advert 3.7%



Outdoor advertising 0.8%

(Multiple Responses)

Source: MTA's Market Profile Survey, 2019

#### Other Factors



New destination 60.4%



Good flight connections 42.6%



Cost/value for money 32.2%



English spoken widely 29.0%



Previous visit 23.8%



Maltese hospitality 16.4%



Film shot locally 2.0%

(Multiple Responses)

Source: MTA's Market Profile Survey, 2019

# TOURISTS' MOTIVATIONS FOR VISITING MALTA

## **Inbound Tourists by Purpose of Visit**

	2017	2018	2019	Change 2019/2018
Holiday	1,729,790	2,081,227	2,240,077	7.6%
Business and professional	180,560	180,279	189,086	4.9%
Visiting family/ friends	208,666	210,400	208,069	-1.1%
Other	154,821	126,783	116,007	-8.5%
Total	2,273,837	2,598,690	2,753,239	5.9%

Source: NSO (Inbound Tourism)

# Main Motivations for Choosing Malta, 2019



Sun and culture 49.3%



Sun 15.6%



Culture 10.8%



Special occasion 8.5%



Visiting friends and relatives 7.6%



Business 6.9%



Wellness



Scuba diving 4.8%



English Language (TEFL) 3.0%



Other sports 2.8%

(Multiple Responses)

Source: MTA's Market Profile Survey, 2019 and NSO (Inbound Tourism, 2019)

#### Studying English as a Foreign Language

	2017	2018	2019	Change 2019/2018
Number of students	87,190	87,112	83,610	-4.0%
Number of weeks	244,202	215,252	237,066	10.1%
Average number of weeks per student	2.8	2.5	2.8	-0.3 of a night

Source: NSO (TEFL)

## Share of the Top Six EL Students by Citizenship, 2019











Italy 21.9% Germany 11.7% France 10.6% Russia 7.2% Brazil 6.0%

Poland 5.4%

# TOURISTS' PERCEPTIONS OF MALTA

#### **Characteristics**



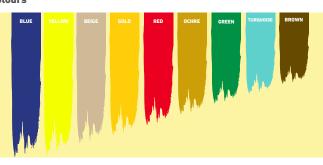
Source: MTA's Market Profile Survey, 2019

## **Feelings**



Source: MTA's Market Profile Survey, 2019

# Colours



Source: MTA's Market Profile Survey, 2019

# **Overall Malta Experience**

Exceeded expectations

Up to expectations

Below expectations

8.5%

Source: MTA's Market Profile Survey, 2019

#### ABOUT MAITA TOURISM AUTHORITY

The Malta Tourism Authority (MTA) was formally set up by the Malta Travel and Tourism Service Act (1999). This clearly defines its role – extending it beyond that of international marketing to include a domestic, motivating, directional, co-ordinating and regulatory role.

#### The Role of the MTA is:

- · To promote and advance Malta as a tourism destination
- · To advise Government on tourism operations and to issue licences under the Act
- To contribute towards the improvement of the level of human resources in the tourism industry
- To advise government on the planning and development of the tourism industry as well as on the infrastructure supporting the industry

The authority operates own offices in the UK, Germany, France and Italy and has smaller branch and representative offices in most other European countries. It also operates representative offices in Dubai, Moscow, Tokyo and New York.

Corporate website: www.mta.com.mt
Destination website: www.visitmalta.com

#### Data sources used for this report

Official sources
UNWTO - World Tourism Organisation
Eurostat
NSO - National Statistical Office
Central Bank of Malta
MTA Licensing Administration Office

#### Surveys carried out by the MTA's Research Unit

MTA Traveller Survey, 2019 - Survey on the tourist experience in the Maltese Islands.

MTA Expenditure Survey, 2019 - Survey on expenditure of tourists visiting the Maltese Islands.

Visit www.mta.com.mt/research for more information on tourism statistics and reports by the Research Unit.

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