# W

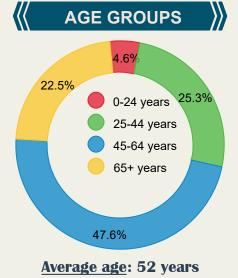
## **FULLY-SERVICED vs. LOW-COST**

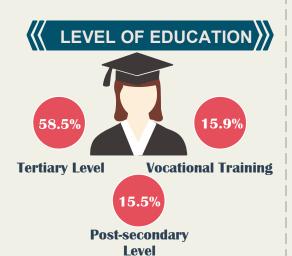
#### **Traveller Profile 2018**

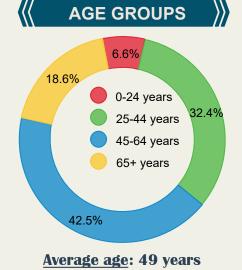
#### **SOCIO-DEMOGRAPHIC PROFILE**

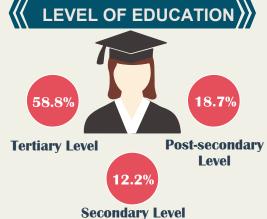
#### **FULLY-SERVICED**

#### **LOW-COST**









#### OCCUPATION

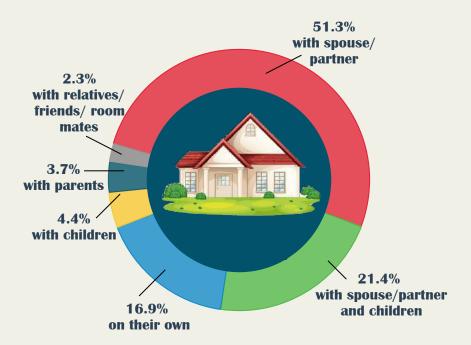






#### **FULLY-SERVICED**

#### LIVING ARRANGEMENTS

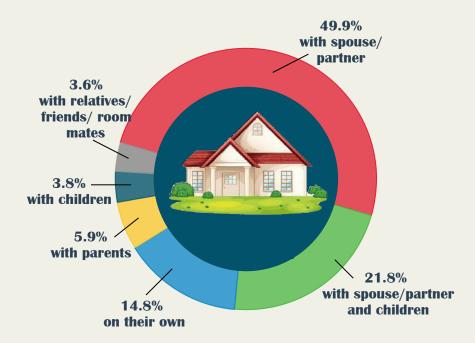


#### AVERAGE LENGTH OF STAY



#### **LOW-COST**

#### LIVING ARRANGEMENTS



#### AVERAGE LENGTH OF STAY



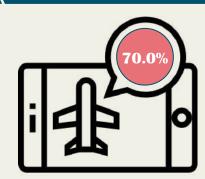
#### **FULLY-SERVICED**

#### **LOW-COST**



#### TRAVEL PURPOSES





61.8% of tourists shared their experience in Malta on social media during stay, mostly via smartphone.



REGULAR







67.4% of tourists shared their experience in Malta on social media during stay, mostly via smartphone.



#### **TRAVEL MOTIVATIONS**

#### FULLY-SERVICED

#### **LOW-COST**













#### **DESTINATION CHOICE INFLUENCERS**

#### **FULLY-SERVICED**

#### **COMMUNICATION CHANNELS**













**RECOMMENDATION BY TRAVEL AGENT** 



**NEWSPAPER. MAGAZINE ADVERT/ ARTICLE** 



TV

**BOOKS** 

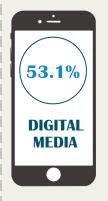


**4.2**%



#### **LOW-COST**

#### **COMMUNICATION CHANNELS**















TV

**BOOKS** 

## DESTINATION CHOICE INFLUENCERS

#### **FULLY-SERVICED**

#### OTHER FACTORS

# 59.9% NEW DESTINATION











#### LOW-COST

#### OTHER FACTORS









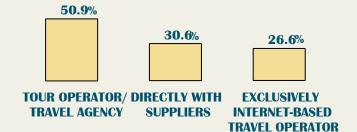




#### TYPE OF BOOKING

#### **FULLY-SERVICED**

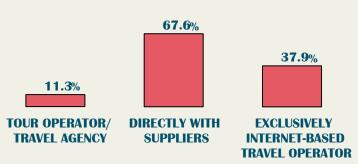
#### $\langle\langle$ TRIP BOOKINGS MADE WITH $\rangle\rangle$



#### PACKAGE BOOKINGS



#### NON-PACKAGE BOOKINGS



#### **LOW-COST**

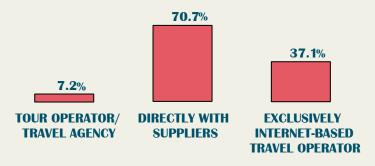
#### TRIP BOOKINGS MADE WITH



#### PACKAGE BOOKINGS



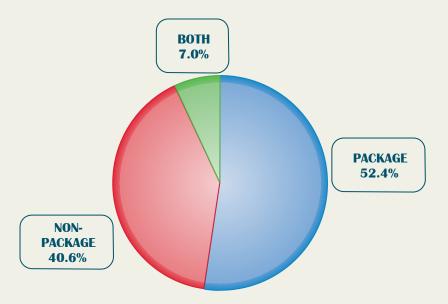
#### NON-PACKAGE BOOKINGS



#### **TYPE OF BOOKING**

#### **FULLY-SERVICED**

### TYPE OF BOOKING

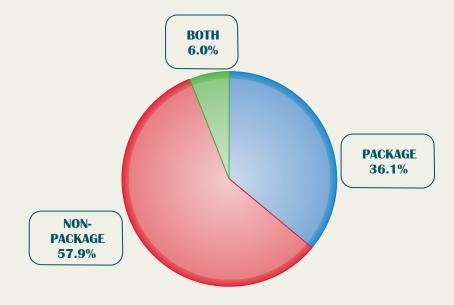




**67.2% COMPLETED TRIP BOOKINGS ONLINE** 

#### **LOW-COST**

#### TYPE OF BOOKING





81.4% COMPLETED TRIP BOOKINGS ONLINE

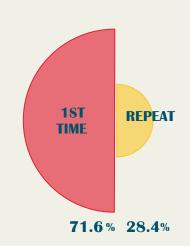
#### **FULLY-SERVICED**

#### LOW-COST

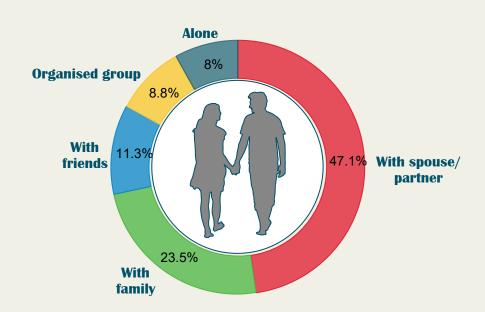
#### **TYPE OF TRIP**

## 1st TIME VS REPEAT TOURISTS



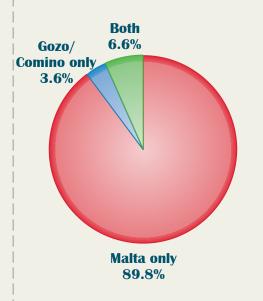


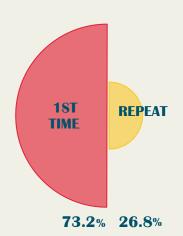
#### **TRAVELLING PARTY**



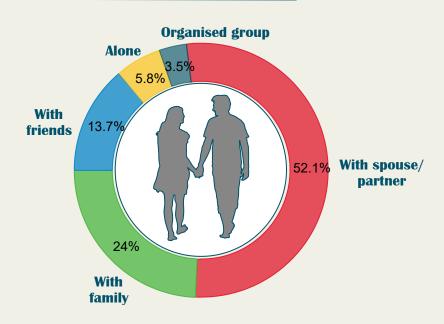
#### **TYPE OF TRIP**

## 1st TIME VS REPEAT TOURISTS





#### **TRAVELLING PARTY**



#### TYPE OF ACCOMMODATION USED

#### FULLY-SERVICED

#### MALTA



48.7% of Tourists spending nights in Malta stayed in 4\* hotels.

**17.8% stayed in 5\* hotels.** 

15.3% stayed in 3\* hotels.



11.5% of Tourists spending nights in Malta opted for self-catering apartment/farmhouse/villa.

#### GOZO



38.4% of Tourists spending nights in Gozo opted for self-catering apartment/farmhouse/villa.

11.2% stayed in a Guesthouse/hostel.



**21.1%** stayed in **4\*** hotels.

9.7% stayed in 5\* hotels.

#### **LOW-COST**

#### MALTA



39.5% of Tourists spending nights in Malta stayed in 4\* hotels.

19.5% stayed in 3\* hotels.

**11.8%** stayed in 5\* hotels.



18.2% of Tourists spending nights in Malta opted for self-catering apartment/farmhouse/villa.

#### GOZO



45.7% of Tourists spending nights in Gozo opted for self-catering apartment/farmhouse/villa.

13.2% stayed in a Guesthouse/hostel.



**11.4% stayed in 4\* hotels.** 

8.8% stayed in 5\* hotels.

8.6% stayed in 3\* hotels.

#### **ACTIVITIES ENGAGED IN**

#### **FULLY-SERVICED**

#### **OUTDOOR**



**CULTURAL** 

**Visit Historical** 



**72.2**% **Visit Churches** 



**50.9**% **Visit** Archaeological **Sites** 



45.6% **Visit Museums** 



**17.9**% **Visit Arts/ Craft Sites** 



**15.0**% Attend Local Festivals/ **Events** 



**54.7**% Swimming/ **Sunbathing** 



42.6% **Leisure Boat** Trip



**25.6**% Trekking/ Hiking

#### **RECREATIONAL**



**65.1% Dine at Restaurants** 



47.5% **Shopping** 



17.1% **Spa/ Wellness** 



6.0% Nightlife/clubbing

#### **CULTURAL**



**78.0% Visit Historical Buildings** 



67.5% **Visit Churches** 



46.2% **Visit** Archaeological **Sites** 



44.7% **Visit Museums** 



16.6% **Visit Arts/ Craft Sites** 



13.8% **Attend Local** Festivals/ **Events** 

#### **OUTDOOR**



**LOW-COST** 

**57.4**% Swimming/ **Sunbathing** 



46.2% **Leisure Boat Trip** 



**26.7**% Trekking/ Hiking

#### **RECREATIONAL**



**68.2**% Dine at **Restaurants** 



48.0% **Shopping** 



**13.9**% **Spa/ Wellness** 



8.8% Nightlife/clubbing

#### **TOURISTS' EXPECTATIONS OF MALTA**

#### **FULLY-SERVICED**

#### **LOW-COST**













EXCEEDED >>

23.5%

68.7%

**MET** 

7.8%

**NOT MET** 

**EXCEEDED** 

**25.2%** 

MET

**65.1%** 

NOT MET

9.8%



92.6% Would recommend the Maltese Islands to their friends / relatives.



91.7% Would recommend the Maltese Islands to their friends / relatives.

Source: MTA Traveller Survey Compiled by MTA Research Unit

