FRENCH TOURISTS TO MALTA

- **TOTAL INBOUND TOURISTS: 2,273,837**
- TOTAL FRENCH TOURISTS: 176,371
- % CHANGE 2017 / 2016: +21.8%
- MARKET SHARE: 7.8%
 - MALTA'S FOURTH LARGEST MARKET

OPERATED BY 5 AIRLINES











CONNECTED TO 8 AIRPORTS

NANTES - ATLANTIQUE

LYON - SAINT EXUPERY

PARIS - CHARLES DE GAULLE PARIS - ORLY

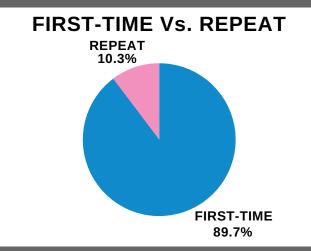
MARSEILLE LOURDES / TARBES

TOULOUSE - BLAGNAC BORDEAUX - MERIGNAC

TOTAL INBOUND TOURISTS 176,371 125,511 127,953

2016

2015



INBOUND TOURISTS BY MONTH AND SEASONALITY

2017

The highest percentage increases in Inbound Tourists were recorded in January (+69.4%), February (+47.2%) and August (+38.2%).





2014





36.8%



19.7%

In 2017, the most popular months were August (16.3%), May (11.2%) and July (11.1%).





REGION OF RESIDENCE **NORD REGION PARISIENNE** 3.5% 23.5% **BASSIN PARISIEN EST** 13.6% 6.9% **CENTRE-EST OUEST** 17.4% 10.1% **MEDITERRANEE** 12.6% **SUD-OUEST** 12.3%

TOTAL GUEST NIGHTS AND AVERAGE LENGTH OF STAY



In 2017, Total Guest Nights increased by 24.6% over the previous year.

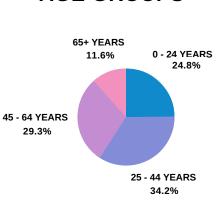
TOTAL EXPENDITURE

An increase of 22.5% was registered over 2016.



The Average Spend Per Capita was of €876.

AGE GROUPS



LEVEL OF EDUCATION

60.2% Tertiary Level



The majority of the remaining French Tourists either had Vocational Training (16.4%) or a Post-Secondary Level of Education (14.9).

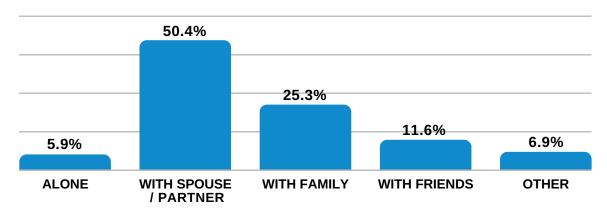
LIVING ARRANGEMENTS 54.8% 23.0% 14.0% 5.4% 1.6% 1.2% LIVING ON YOUR LIVING WITH LIVING WITH LIVING WITH LIVING WITH LIVING WITH PARENTS SPOUSE / CHII DREN PARTNER AND CHILDREN FRIENDS / ROOM MATES PARTNER

OCCUPATION AND AVERAGE INCOME





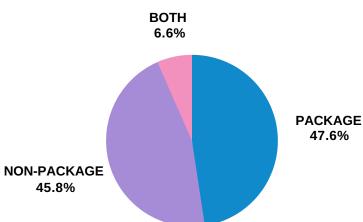
TRAVELLING PARTY

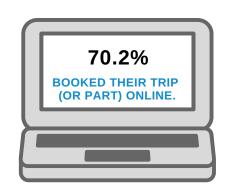


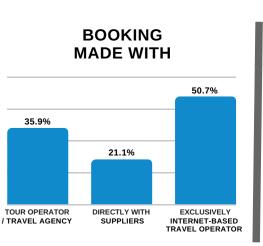


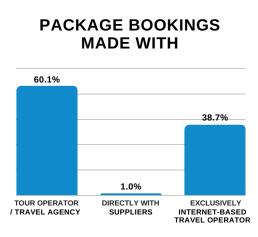


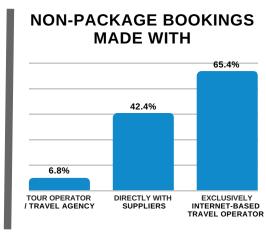
TYPE OF BOOKING











DIGITAL MEDIA USAGE













62.3% SHARED THEIR EXPERIENCE IN MALTA ON SOCIAL MEDIA DURING THEIR STAY.





DESTINATION CHOICE INFLUENCERS

COMMUNICATION CHANNELS

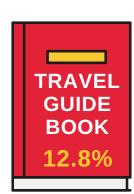


RECOMMENDATION
BY FRIENDS /
RELATIVES
35.8%

• • •

TOUR OPERATOR BROCHURE / WEB

23.8%



RECOMMENDATION BY TRAVEL AGENT 10.3%



OTHER FACTORS







Hello!

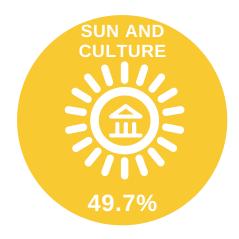
PREVIOUS
VISIT 11.8%

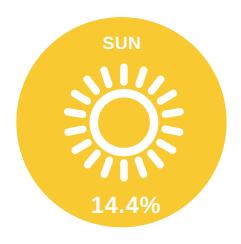






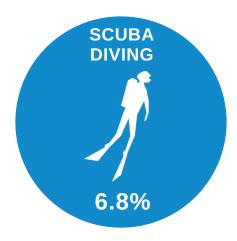
TRAVEL MOTIVATIONS



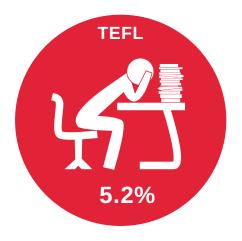
















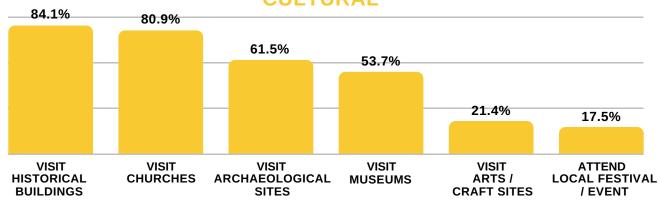






ACTIVITIES ENGAGED IN





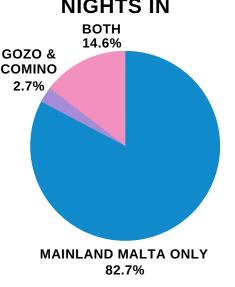
OUTDOOR

SWIMMING LEISURE HIKING SCUBA DIVING

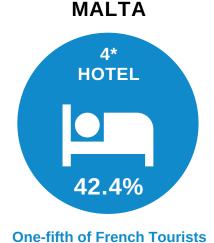
RECREATIONAL



TOURISTS SPENDING NIGHTS IN



TYPE OF ACCOMMODATION USED



stayed in a 3* Hotel.

GOZO



One-third of French Tourists staying in Gozo opted for a Guesthouse or Hostel.

TOURISTS' EXPECTATIONS OF MALTA









91.3%

WOULD

RECOMMEND

MALTA TO FRIENDS

/ RELATIVES



