BELGIAN TOURISTS TO MALTA

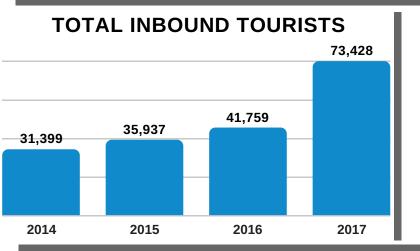
- **TOTAL INBOUND TOURISTS: 2,273,837**
- TOTAL BELGIAN TOURISTS: 73,428
- % CHANGE 2017 / 2016: +75.8%
- MARKET SHARE: 3.2%

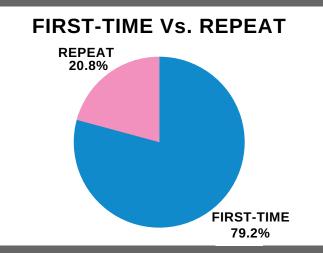
OPERATED BY 2 AIRLINES

CONNECTED TO 1 AIRPORT



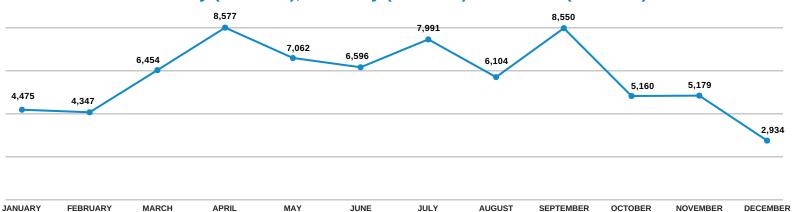
BRUSSELS





INBOUND TOURISTS BY MONTH AND SEASONALITY

The highest percentage increases in Inbound Tourists were recorded in January (+240.8%), February (+239.1%) and March (+234.1%).



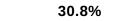
20.8%







In 2017, the most popular months were April (11.7%), September (11.6%) and July (10.9%).









FLEMISH REGION 17.6% WALLOON REGION 20.6%

REGION OF RESIDENCE

TOTAL GUEST NIGHTS AND AVERAGE LENGTH OF STAY



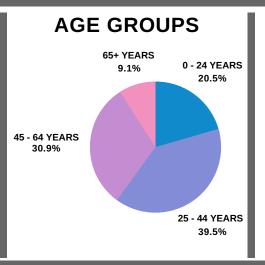
In 2017, Total Guest Nights experienced an increase of 57.2% over the previous year.

TOTAL EXPENDITURE

An increase of 55.2% was registered over 2016.



The Average Spend Per Capita was of €771.

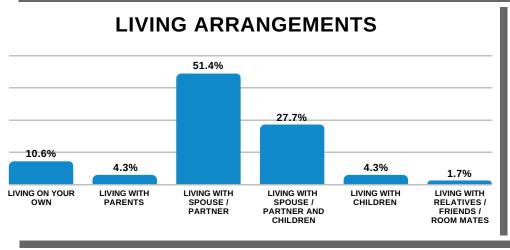


LEVEL OF EDUCATION

77.2% Tertiary Level



Over three-fourths of Belgian Tourists had a Tertiary Level of Education.

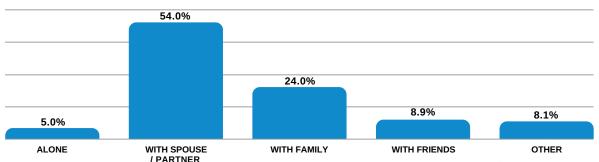


OCCUPATION AND AVERAGE INCOME





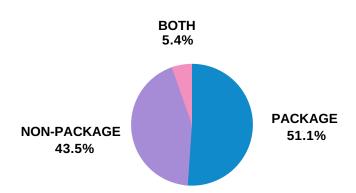
TRAVELLING PARTY



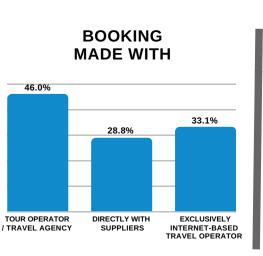


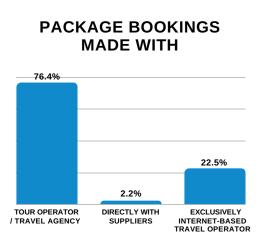


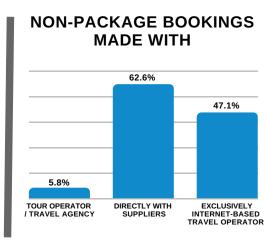
TYPE OF BOOKING



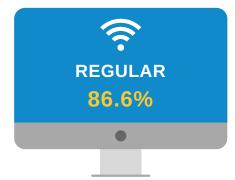








DIGITAL MEDIA USAGE





















53.1% SHARED THEIR EXPERIENCE IN MALTA ON SOCIAL MEDIA DURING THEIR STAY.





DESTINATION CHOICE INFLUENCERS

COMMUNICATION CHANNELS

DIGITAL MEDIA 54.0%

TOUR OPERATOR BROCHURE / WEB

34.8%

RECOMMENDATION
BY FRIENDS /
RELATIVES
30.1%

TRAVEL GUIDE BOOK 18.1% RECOMMENDATION BY TRAVEL AGENT 7.8%

OTHER FACTORS







ENGLISH SPOKEN WIDELY

Hello!

22.8%

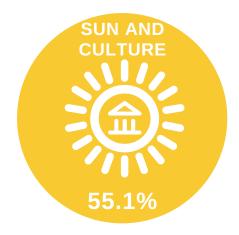
PREVIOUS
VISIT 13.9%

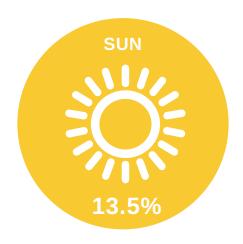






TRAVEL MOTIVATIONS

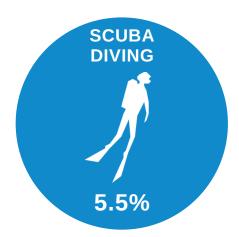




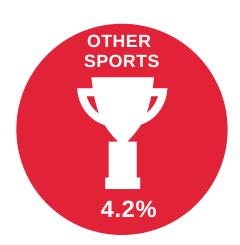




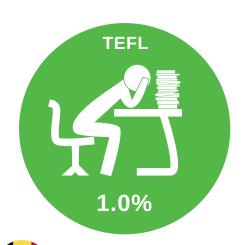








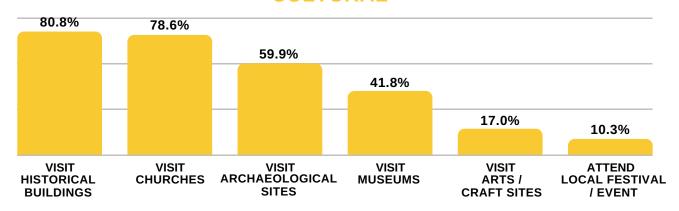




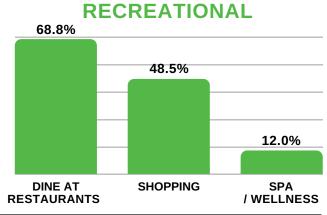


ACTIVITIES ENGAGED IN

CULTURAL



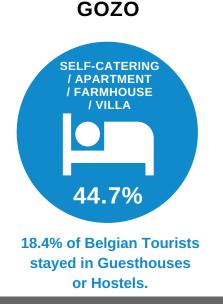
56.0% 55.4% 41.4% 7.4% LEISURE SWIMMING HIKING SCUBA DIVING



MAINLAND MALTA ONLY 88.5%

TOURISTS SPENDING

MALTA 4* HOTEL 53.2% 15.9% of Belgian Tourists stayed in 5* Hotels.



TOURISTS' EXPECTATIONS OF MALTA









TYPE OF ACCOMMODATION USED

91.7%

WOULD

RECOMMEND

MALTA TO FRIENDS

/ RELATIVES



